

Efficient Contracting Solutions™

Helping agents do what they do best . . . sell!



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Efficient Contracting Solution™ (ECSTM) is the industry-leading forms solution for agent contracting. This solution offers agent contracting through a web-based Intelligent Interview™. ECS is a new, more efficient way to contract with one or multiple carriers and eliminates the manual and paper-intensive contracting process. You can now transmit accurate data between agent and distributor to a carrier's legacy systems.

Key Functions:

- The Intelligent Interview™
- Data collection
- Supplement documents (licenses, E&O coverage, direct deposit and legal)
- Populate to one or more carrier's contracts
- Electronic signature
- Configurable bundles, ability to bundle various carrier forms
- Integration with carriers legacy systems (export data)
- Hierarchy, commission level and signature placement
- Fax in supporting documentation

Benefits:

- Transitions to a paperless environment
- Saves time and money
- Automates data population to reduce manual errors
- Improves data accuracy
- Receives contracts "in good order"



*ECS supports over **400** carriers and maintains over **10,000** active carrier forms.*

Redundant, time-consuming and insufficient paperwork is eliminated. ECS offers user-friendly features which enable your staff to efficiently manage contract requests. It accommodates simple hierarchy, commission level, configurable bundles, templates and carrier forms.

Here's how it works:

1. Single Entry Multiple Company Interface (SEMCI)

ECS is the only form solution using a single-entry multiple company interface approach. Your agents select one or multiple carriers to contract with, then perform a web-based Intelligent Interview. Contract with one or multiple carriers in minutes.

2. Intelligent Interview

The Intelligent Interview™ presents logic-based questions. Specific questions or whole sections of an interview may be included or excluded, depending on previously answered questions. Redundant questions are eliminated, agents only answer questions specific to them.

3. e-Signature

ECS complies with the federal standard for electronic signature, including user ID, password and pin. A graphic of the agent's signature is captured and applied to all signature fields on required forms.

4. Data Options

The data collected during the interview process is used to populate carrier forms and can be transmitted to carrier's legacy systems. Data also is saved to populate future carrier forms.

*Efficient Contracting Solutions is
the key to accurate data collection and transmission.
Reduce workload, minimize errors and
process more contracts faster.*



Call 1-800-428-1344

To learn more about Efficient Contracting Solutions™ and other Kaplan Compliance Solutions products, visit www.kaplancs.com

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